

# **SITC International Holdings Company Limited**

(Stock Code: HK1308)

August 2025











## Disclaimer











This document does not constitute an offer to sell or issue or the solicitation of an offer to buy or acquire securities of SITC International Holdings Company Limited (the "Company") in any jurisdiction or an inducement to enter into investment activity, nor may it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever. Specifically, this document does not constitute a "prospectus" within the meaning of the U.S. Securities Act of 1933 or the Hong Kong Companies Ordinance (Chapter 32 of the Laws of Hong Kong), as amended. Any decision to purchase securities in the Company shall only be made at your own assessment of the market and the market position of the Company and at your own risk. Shareholders and investors are reminded to exercise caution when dealing in the securities of the Company.

This document has been prepared by the Company solely for the reference of the shareholders and investors. The information contained in this presentation has not been independently verified. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. The information contained in this document should be considered in the context of the circumstances prevailing at the time and has not been, and will not be, updated to reflect material developments which may occur after the date of the document. These materials do not contain all of the relevant information relating to the Company or its securities. None of the Company or any of its affiliates, advisors or representatives will be liable (in negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith. The Company may alter, modify or otherwise change in any manner the content of this document, without obligation to notify any person of such revision or changes.

Any information on the past performance of the Company is not necessarily indicative of its future performance. This document contains statements that constitute forward-looking statements that are based on current assumptions and beliefs as well as information currently available to the Company. These statements include descriptions regarding the intent, belief or current expectations of the Company or its officers with respect to the consolidated results of operations and financial condition of the Company. These statements can be recognized by the use of words such as "expects," "plans," "will," "estimates," "projects," "intends," or words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ significantly from those in the forward-looking statements as a result of various factors and assumptions. The Company has no obligation and does not undertake to revise forward-looking statements to reflect future events or circumstances.





1 1H2025 Highlights

2 Operational Review

**3** Financial Overview

4 Company Overview



# 1. 1H2025 Highlights











# 1H2025 Highlights



We continued to perform well in 1H2025 and recorded a net profit of US\$633.4million, which represented a YoY increase of 79.5%.

	1H2025	1H2024	Variance
Container shipping volume (TEU)	1,829,665	1,705,164	7.3%
Revenue (US\$ m)	1,664.5	1,300.5	28.0%
Gross profit (US\$ m)	669.4	402.6	66.3%
Gross profit margin	40.2%	31.0%	29.9%
Net profit (US\$ m)	633.4	352.8	79.5%
Net profit margin	38.1%	27.1%	10.9%
Earnings per share – basic (US dollars per share)	0.24	0.13	84.6%
Dividend yield	71.0%	70.1%	1.3%

## Development of the Company in 1H2025



#### \* Business development :

- The self-owned container fleet added 2 new-building vessels, sold and delivered 1 old vessel.
- New routes have been opened to the Philippines, Indonesia, Thailand and Vietnam, including direct voyage to Iloilo and Palu.
- The storage yard areas at Laem Chabang and Haiphong were expanded, and the main structure of the Qingdao automated storage yard was completed and accepted.

#### \* IT:

- This year has been designated as the first year of Al application for the Group, and research will be carried out in areas such as improving efficiency, improving services, and optimizing decision-making.
- SITC upgraded SAP S4 HANA system and completed the development and launch of group consolidated financial statements and capital visualization reports.

#### ★ Community and Employee Responsibility:

- SITC signed the "Sustainable Fuels Alliance Initiative", joining hands to promote the green transition of the shipping industry.
- SITC Seafarers participate in the "Zhenchao Cup" Navigation Skills Competition in Qingdao.
- SITC branches carried out team-building activities with environmental protection themes.
- SITC Line Myanmar Donates to Support Earthquakestricken Areas

#### \* Accolades:

- In the China Freight Service Quality Tracking Survey organized by China Shipping Weekly and other organizers, it was awarded the titles of "User-Satisfied Container Liner Company" and "User-Satisfied Freight Forwarding and Logistics Enterprise".
- At "the Fifth China (Dongjiang) Shipping Industry Week" organized by Tianjin Transportation Commission, the company was awarded the title of "Top Ten Focus Enterprises of Port and Shipping Logistics in 2024". The "Smart Depot" project of SITC Logistics' intelligent container turnover center was successfully selected as one of the "Top 30 Innovation Cases of Port and Shipping Logistics Industry in 2025".
- SITC has been ranked at the top in many rankings issued by <Institutional Investor> for five consecutive years.





# 2. Operational Review







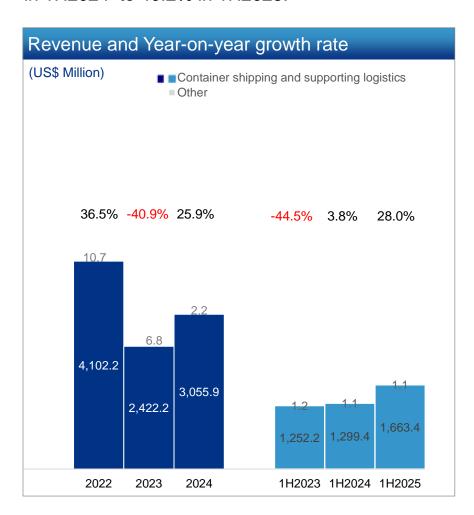


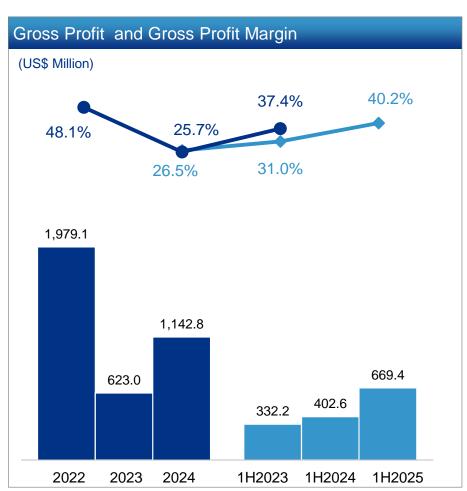


## Segment Review



Our revenue increased by 28% in 1H2025 compared to 1H2024, gross profit margin increased from 31% in 1H2024 to 40.2% in 1H2025.

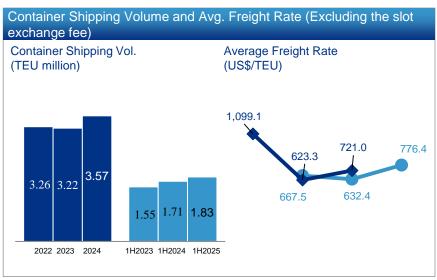


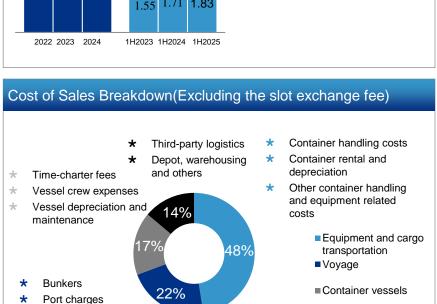




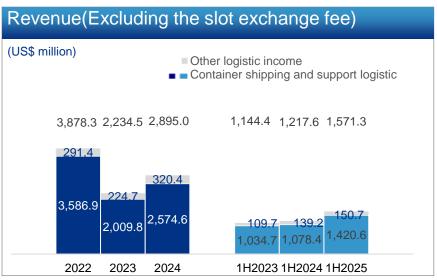
## Container Shipping and Logistics: Overview







Other Container Logistics



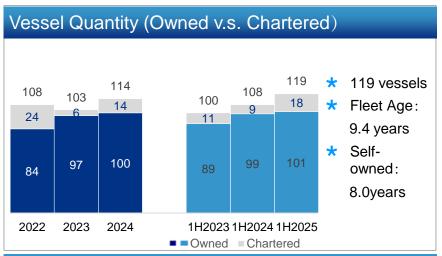


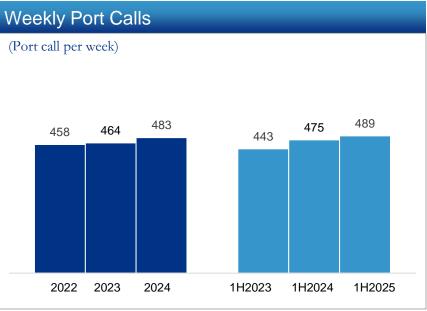


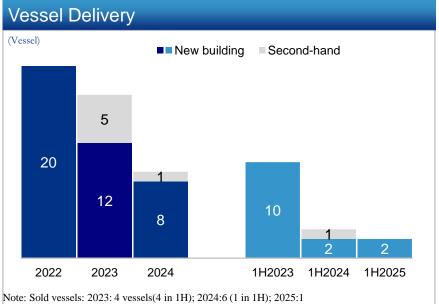
## Container Shipping and Logistics: Fleet













# 3. Financial Overview





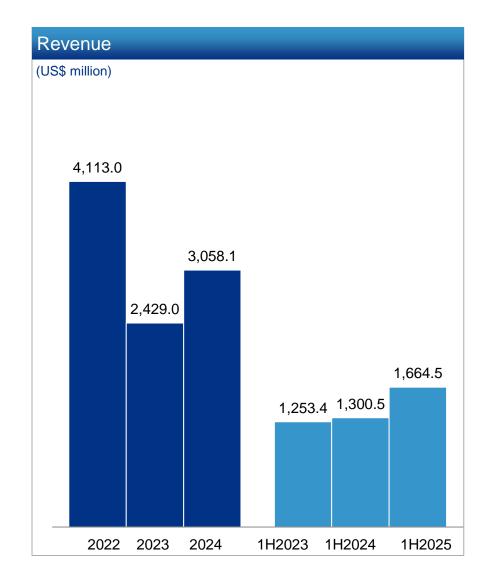


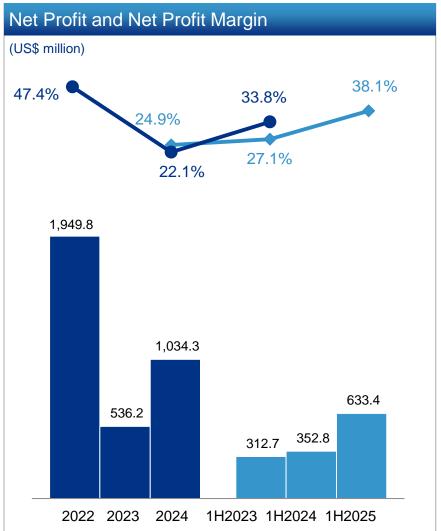




### Financial Overview









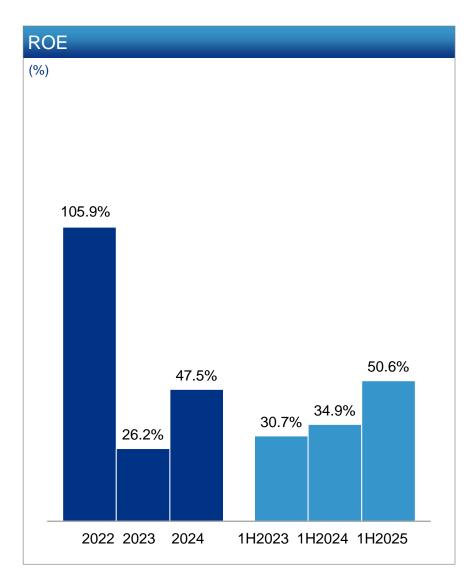


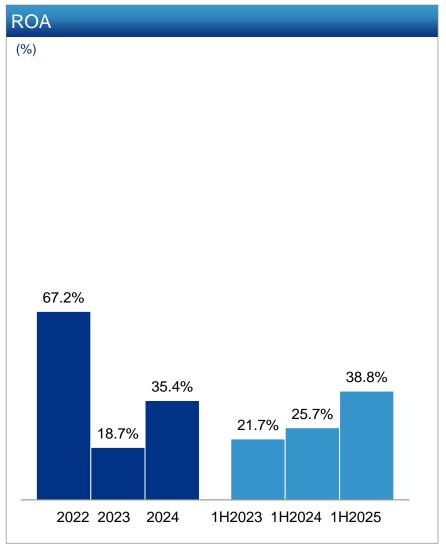














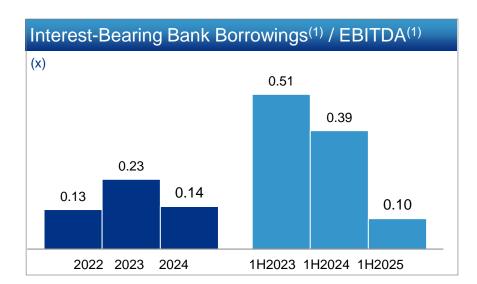






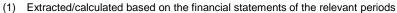


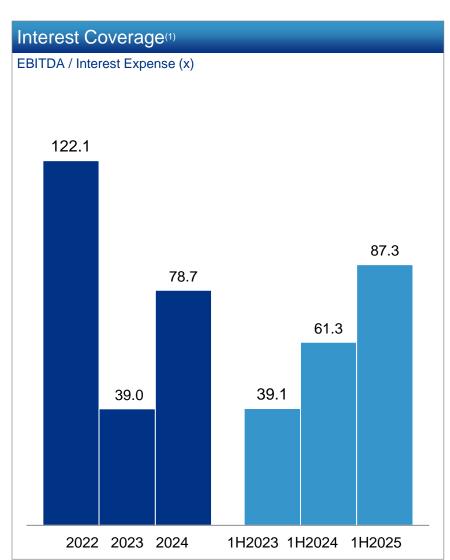








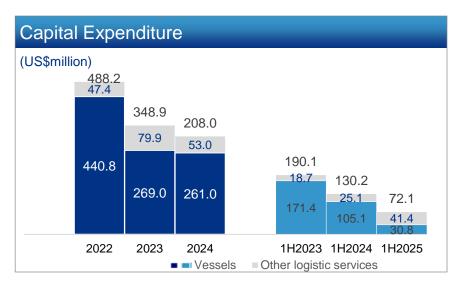




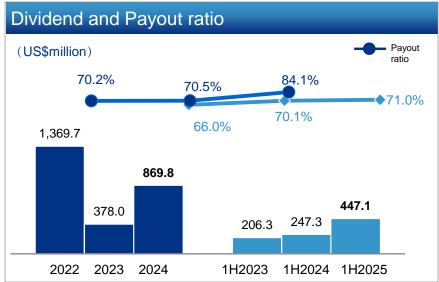


#### **Cash Flow Overview**











# **Income Statement Summary**



US\$'000	1H2025	1H2024	Variance
Revenue	1,664,489	1,300,521	28.0%
Cost of Sales	(995,058)	(897,906)	10.8%
Gross Profit	669,431	402,615	66.3%
Other Income and Gains, net	37,822	20,228	87.0%
Administrative Expenses	(67,809)	(63,824)	6.2%
Other Expenses, net	(1,673)	(399)	319.6%
Finance Costs	(8,466)	(7,345)	15.3%
Share of Profits and Losses of Associates and Joint Ventures	14,302	11,103	28.8%
Profit Before Tax	643,607	362,378	77.6%
Income Tax	(10,159)	(9,532)	6.6%
Profit For The Year	633,448	352,846	79.5%

# **Balance Sheet Summary**



US\$'000	30 Jun 2025	31 Dec 2024	Variance
Cash and cash equivalents	798,996	744,494	7.3%
Trade receivables	170,390	174,671	-2.5%
Property, plant, equipment & their prepayments	1,859,114	1,858,600	0.4%
Right of use asset	275,655	235,841	13.9%
Investment in JV and Associates	82,689	74,558	10.9%
Other assets	153,022	109,909	39.2%
Total assets	3,339,866	3,198,073	4.4%
Trade payables	281,629	233,680	21.5%
Interest-bearing bank borrowings	73,639	166,857	-55.9%
Lease liability	258,813	225,917	14.6%
Other liabilities	139,157	150,115	-8.9%
Equity attributable to owners of the parents	2,564,540	2,404,236	6.7%
Non-controlling interests	22,088	17,268	27.9%
Total liabilities and equity	3,339,866	3,198,073	4.4%



# 4. Company Overview











## Our Corporate Milestones











SITC has established its leading market position since its listing in 2010.





## **Our Business**











We are a leading Intra-Asia shipping logistics company, providing integrated transportation and logistics solutions



Maritime Shipping Services



Freight forwarding



Ship agency







Depot and Warehousing Services



Land Transportation Services



Top 4 Container shipping Company in Intra-Asia market(1)

Ranked 14 among the global container shipping companies in terms of shipping capacity<sup>(2)</sup>



# Container Shipping and Logistics: Network



Our high-frequency, high-density business model and constantly expanding logistics network effectively meet our customer's needs and positions us well to benefit from intra-Asia trade and volume growth



#### \* High Density

- Own one of the highest density networks in Asia
- Trade routes and composite logistics network cover 17 countries and regions, 82 major ports and 82 trade routes
- Operate, including joint ventures, approximately 2,105,569 m² of depot and 180,218 m² of warehousing space
- Wide range of scheduling options for customers

#### \* High Frequency

- Own one of the highest service frequencies in Asia
- 489 port calls per week
- Higher flexibility in scheduling for customers

Note: As of 30 Jun 2025

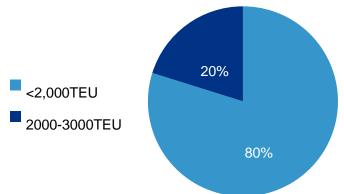


### Single-Typed, Flexible Fleet Drives Our Network Driven Model

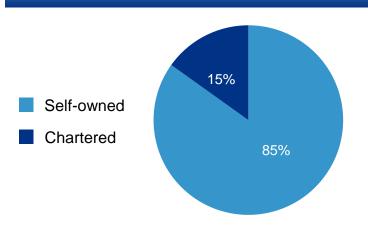


Focusing on small vessels improves our flexibility and lowers the vessel costs, which is fundamental to our network driven model.





#### 101 of 119 Vessels are self-owned



- Small vessel best suits our business model in terms of space utilization, operating efficiency and speed
- Uniformed fleet tailored for regional markets provides higher flexibility in allocating vessels along different routes
- Lower operating cost from lower port charges and lower maintenance cost as a result of fleet standardization
- Young fleet with average age of 9.4 years. Younger vessels are more efficient, technologically advanced and enjoy lower maintenance cost
- Highly flexible fleet with some proportion of chartered vessels enables us to adjust fleet size in responding to rapid changing market.
- Self owned vessels purchased at relatively low cost which provide us sustainable long term cost advantage.



# **Business Strategy**



### 1 Business Model

- Mainly focus on the Asia market and provide our clients with high efficiency and high quality logistic service, to become the preferred choice for clients
- 2 Pattern of Development
  - On the basis of self-operation and asset-light model, establishing logistic channels and facilities with an integration of sea and land
  - Constantly improving high-frequency, high-density sea liner network, and providing low carbon environmental protection supply chain service to clients
- 3 Diversified Competition
  - ★ We provide focused, high quality, unique and innovative solutions
- 4 Focuses on the Solutions
  - \* Application of digitization and artificial intelligence, and relevant organizational change,
  - Gradually achieve the goal of zero carbon emissions and protect biodiversity